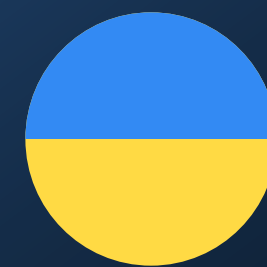


Defence deep-tech proven in NATO armed forces

Plan and conduct intelligence operations 30% faster.

SensusQ has brought together the intelligence collection, exploitation and sharing process in a single system. Replacing Excel, Word and Powerpoint with a purpose-built tool allows time currently wasted on document management to be used for making better decisions.



Used in Ukraine

Sharing information and intelligence is slow.

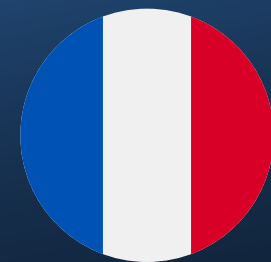
Lessons learned in Ukraine have proved that slow intelligence cycles cost lives.



£2.2 Billion for digital transformation



\$841 Million for AI capability development across all 3 branches.



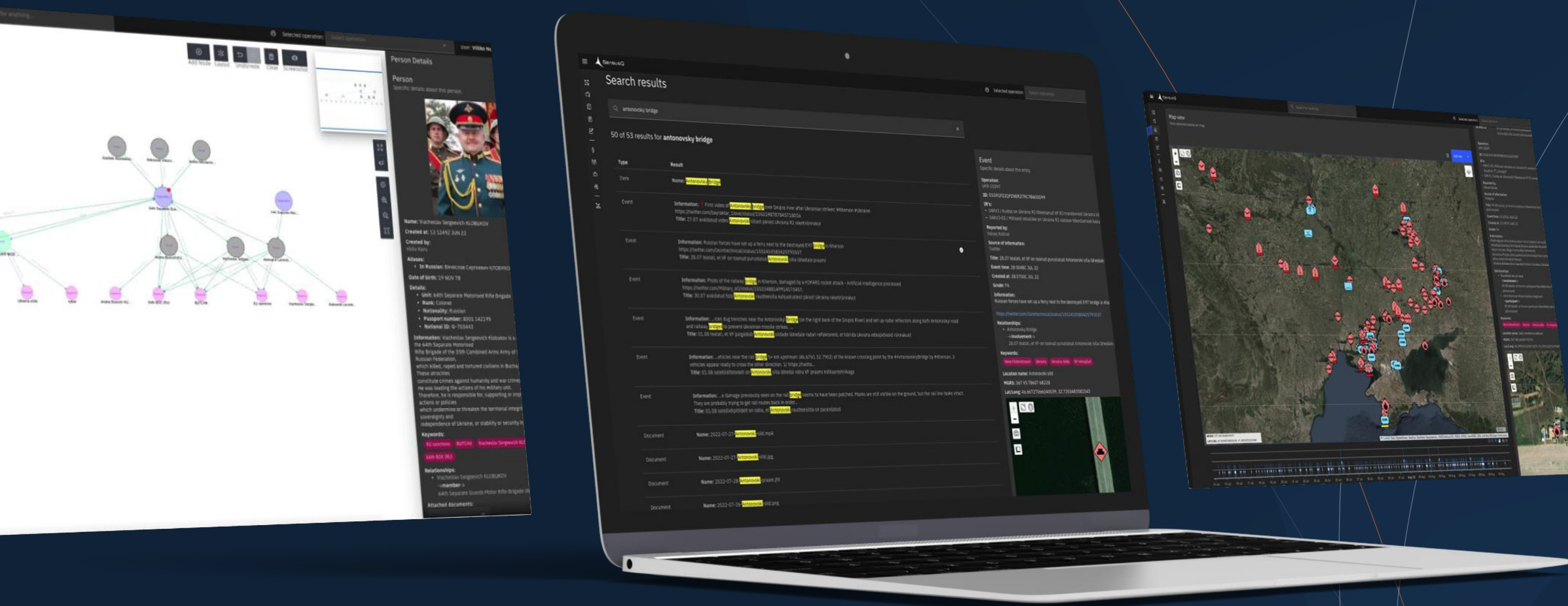
€200 Million *le fond defencé* to develop digital capabilities.



€55 Million annual allocation for acquiring AI capabilities.

Recent monetary commitments for defence digitalisation

Find what you need. Fast.



- Map tools
- Integration of sensors and sources
- Mobile native interface
- Access to current and past data
- Cross-data search
- Explore relationships and connections
- Visualisation tools
- One-click sharing







One-stop-shop for intelligence gathering and storage

SensusQ has built a software that is proven in military use case and can easily be implemented to civilian use cases.

Defence use cases

- Looking up background of places and people before time-critical missions
- One-click generation of intelligence reports based on NATO standards
- Collection and cross-referencing of information from different sources

Main benefits

-  Scalable by nature
-  One-click deployment in VMs
-  Interoperability
-  Sensitive data stays home
-  Mobile App for reporting
-  Compliance with NATO standards

Civilian use cases

- Due diligence information analysis at law firms
- Risk analysis in finance and insurance
- Risk management and security for critical infrastructure providers

Milestones

2020

- Company founded
- R&D agreements with the Estonian Defence Forces and UK Armed Forces

2021

- 5 year development contract with the Estonian Defence Forces
- Ministry of Defence research grant
- First early adopters
- NATO International Competition award

2022

- Cooperation with Maxar and General Dynamics Mission Systems
- Participation at multiple NATO exercises
- Integration to Estonian Defence Forces infrastructure
- Opening markets to DE, SE and Asia
- First paying customers

Team

Marko Kaseleht

CEO, Co-founder

- 7 years B2G/B2B
- €7M sales
- 13 years active service
- 6 combat tours



Villiko Nurmoja

COO, Co-founder

- 6 years C-level defence companies
- €18M sales
- 18 years active service
- 4 combat tours



Kristofer Robin Kiik

CTO

- >6 years experience in technological development and project delivery



Erik Markus Kannike

CSO

- Background in defence consulting and public relations
- Degree from the War Studies department at King's College London



Dr. Adrian Venables

Information Operations
Scientific Advisor

- Lecturer at Tallinn University of Technology
- >24 years UK Royal navy



Dr. Sven Nömm

Head ML/AI Dev

- 2 PhD's in Non-Linear Control
- >20 publications on ML/AI
- 8 years in ML/AI for security operations



Kieren N. Lovell

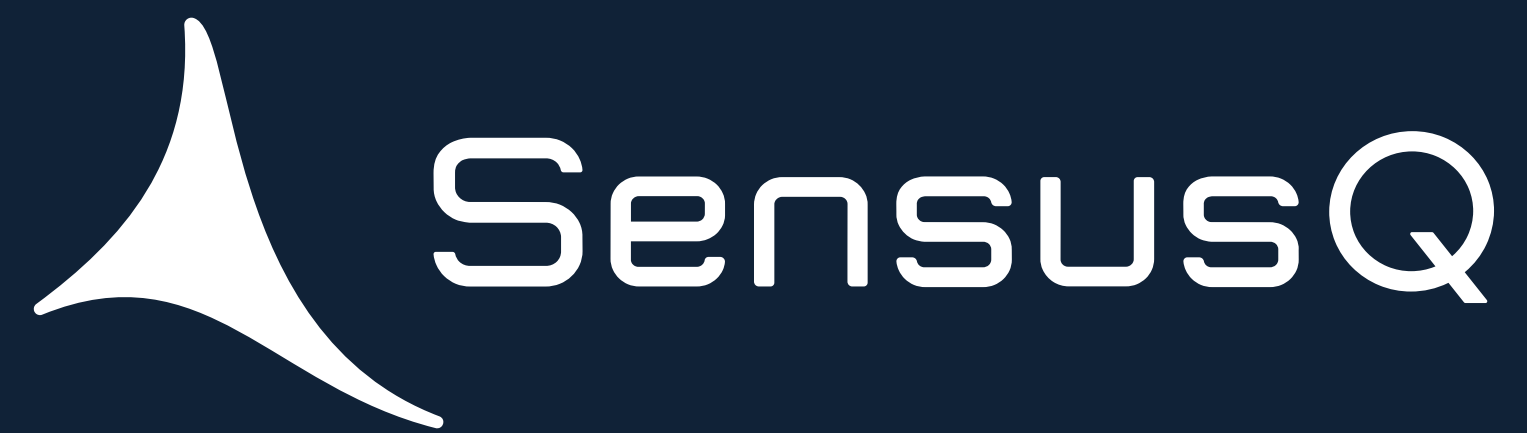
OSINT & Cyber Security Advisor

- Lecturer at Kings and Pembroke Colleges
- Instructor at Cranfield Defence College
- 9 years active service



Total team members

28



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